



AgriSolutions® Advantage

March 2010

Our Tools, Your Success.

A New Way to Learn More about AgManager®

Attend a Basic/AIT Training Session Now!

AgriSolutions has recently introduced and piloted a new type of AgManager® training with some of our clients. This training is called the - "**Basic Training and AIT (Advanced Individualized Training) Session**". Multiple clients have attended, the training was well received, and the feedback was very positive! In fact, one client has attended the session twice and would highly recommend the training, she recently told us – "*The session is intense, but very rewarding. It would be to every operations advantage to attend this at least once.*"

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So what is Basic/AIT Training?

The **Basic Training** portion of the class will focus on ensuring you understand the ins and outs of AgManager and how to get useful information produced in the form of reports. The benefits of the first portion of the training are that you get the classroom setting and the education that you need to move forward in your AgManager data in every facet, as this class covers basic as well as advanced modules. We ask that the person(s) responsible for keying information into AgManager attend this portion of the training.

The second half of the training will be focused on your operation - this is the **Advanced Individualized Training (AIT)**. During this time you will work one-on-one with one of our experienced AgriSolutions staff members. They will show you how to specifically apply the information you learned in the Basic Training to your operation (kind of like on-the-job training). They will also address any concerns you have about your operation in regards to AgManager. You should leave this portion of the training with a more in-depth understanding of your operations managerial structure, any questions that you specifically have about your AgManager books addressed, and you will also leave with reports scheduled that fit the needs of your operation and its management. We will also spend some time on report analysis - what do the reports mean and how can you apply that information to your operation.

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Technical Support Hours

Regular Office Hours

Monday—Friday

8am—5pm CST

Office Will Be Closed:

Memorial Day

Monday, May 31

AgManager® Spring Release 5.5.xx

Unexpected Sunshine is Headed Your Way!

AgriSolutions is pleased to announce that an AgManager Spring Release for 2010 will be available soon. Historically, we have provided users one release per year with the last release being December 2009. After releasing in December, we continued to focus on enhancing existing

areas of AgManager. We can't wait to share these enhancements so we are making them available in the spring of 2010 instead of waiting until later in the year. We value your commitment to AgManager and want to do everything we can to assure you are receiving all we have available to enhance your experience with our product. As always, many

of our enhancements are based upon input received directly from our users and our own staff. You will be notified by email when the Spring Release is posted and ready for download from the AgriSolutions website – www.agrisolutions.com.

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A New Way to Learn More about AgManager® *Con't from page 1*

Upcoming Classes: Below are the upcoming scheduled Basic and AIT training sessions for April – June, 2010 and the registration deadline to sign-up:

Class Dates	Location	Registration Deadline
April 14 & 15, 2010	AgriSolutions Headquarters Brighton, IL	Monday, March 29, 2010
May 13 & 14, 2010	AgriSolutions Headquarters Brighton, IL	Monday, April 26, 2010
June 14 & 15, 2010	AgriSolutions Headquarters Brighton, IL	Friday, May 28, 2010

Cost: The investment for this class will be \$1500 for two days of training for up to two people from your operation. We will be providing materials, multiple trainers, a light breakfast, and lunch during the training. Additional people from your operation are welcome and encouraged to attend at a cost of \$100 per person.

**If you would like the opportunity to spend additional time (outside of the 2 days scheduled training) with an AgriSolutions Consultant while you are here, please let us know in advance. We can accommodate those requests for an additional fee.

How to register or get more information:

Send an email to asieducation@agrisolutions.com or call 1-800-454-4524.

Minimum participant requirement: A minimum of three operations is required to conduct the training. If a class is being cancelled due to lack of participation, we will notify you two weeks in advance of the class.

***Although the Basic/AIT training materials are consistent with those used in the AgManager webinars, these are not intended to replace the online training seminars.

AgManager® Spring Release 5.5.xx *Con't from page 1*

The 2010 Spring Release enhancements include:

- “Vendor Activity Report” added to provide users a total by vendor listing for a quick review of what each vendor has been paid to date for the year selected.
- “Change Vendor Code” option added to the Vendor Name & Address selection in the General Ledger to accommodate individual or business name changes while still maintaining the history in one file.
- “Average” column has been added to the Account Activity & Balances detail display to provide the quantity average of each transaction entered that includes a quantity entry.
- “Accrual P & L Summary”, “Accrual P & L - Supporting Schedule” and “Accrual Audit Report” reporting options added within the Farm Financial Standards reporting area. These reports provide an accurate and traceable accrual picture for income statement items including income, expense and cost of goods.
- “Change Employee ID” option has been added to the Employee Maintenance selection in Payroll to accommodate individual name changes while still maintaining the history in one file.
- “Apply G/L Payments” option has been added to the Pay Invoices/ Print Checks option in Accounts Payable to

allow users to effectively manage items paid in the General Ledger by handwritten checks, withdrawals (EFT) and payments made by reduction of incoming deposits.

Once you are notified by email that this release has been posted, visit www.agrisolutions.com to download the current release and documentation. Go to the Client Login area; enter your User ID and Password. Look for and click on the “latest AgManager Release” section. Follow the on-screen prompts to download. Remember you will need to use the “Unlock Key” for installation. This will be provided to you in the email notification.

NOTICE for clients who cannot download from website

Clients who cannot download their release from the AgriSolutions website will NOT be shipped the CD unless an email request is received by WebSupport@agrisolutions.com. A shipping and handling fee of \$14.95 will apply to all CD shipments and will be invoiced upon order.

AgriSolutions Advantage

For Questions or Comments

Please Call:

1-877-372-3003 or

bdroege@agrisolutions.com

2010 Crop Benchmarking Sessions

Enroll in One of the Upcoming AgIQ™ Benchmarking Sessions

A Crop Benchmarking session will be held in Des Moines, IA this year. We also will be offering Benchmarking sessions via the Internet and Teleconference. Please see the dates being offered for the "live" Crop Benchmarking session and the Web Benchmarking sessions.

Whether you choose to travel and participate in a Benchmarking session or you participate in a web session from your office / home we look forward to sharing the results from AgIQ™ with you!

Our "Live" Crop Benchmarking Session will be held on Wednesday, March 24 in Des Moines, IA. The Live Benchmarking Session begins at 8:00 a.m. and ends at approximately 12:30 p.m. To register to attend, please email asieducation@agrisolutions.com or call 1-800-454-4524.

Web Crop Benchmarking Sessions will be offered on three different dates. To register for a web session, please email asieducation@agrisolutions.com or call 1-800-454-4524.

We request that you register at least 48 hours

in advance of the web sessions.

Monday, March 22
12:30 pm CT—4:00 pm CT

Tuesday, March 30
1:00 pm CT—4:30 pm CT

Wednesday, March 31
9:00 am CT—12:30 pm CT

If you have questions about any of the benchmarking sessions, please email asieducation@agrisolutions.com or call 1-800-454-4524.

AgriSolutions

Our Commitment To You

- Tailored to you and your business operation
- Providing you with the information and tools to help your business
- Dedicated to helping you use your information to improve profitability

AgManager® Resource Companion

Updates Available for Resource Companion

We are currently offering 2010 updates for your AgManager Resource Companion. Your Resource Companion offers specific guides to assist you with effective, efficient utilization of AgManager's unique ag-specific features.

As we continue to offer

industry-leading technical support and on-line Webinars for quick knowledge-building, the Resource Companion is an integral tool to help all of our valued clients; "get there" more quickly and easily!

Visit ASI's website www.agrisolutions.com; upon logging in, click on the appropriate links to print the instructions and

to download the updates.

For questions, assistance with printing or to receive updates via mail, please call 1-888-504-2083 or email the Client Advocate at asiclient@agrisolutions.com.

Shipping and handling fees apply on all mail order requests.



Visit our Website

www.agrisolutions.com

Birthday Business

Please join AgriSolutions in celebrating first quarter birthdays.

(Left to Right)

Front Row—Amanda Teson, Sandy Barnett and Amanda Schaaf

Second Row—Cary Paul, Jana Weishaupt, Lisa Poe and Val Maeker

Third Row—Daryl Pohlman, Nick Turner and Rodney Bray

Back Row—Carolyn Roberts and Ryan Skirvin

Not Pictured: Kim Thomas



AgriSolutions Hosts Successful Producer Education in February

AgriSolutions kicked off the new year by hosting nearly 50 clients in a variety of Producer Education Courses.

AS 103 – “Taking Action to Improve Performance” was attended by over a dozen clients in mid February.

We were pleased to hear from our clients that they enjoyed the course and felt like they could apply the tools to benefit their operation.

AS 203 – Managerial Analysis was presented twice over the course of 3 weeks and received favorable feedback each time.

Participants said it best...

- “Well worth attending and time well spent.”
- “The course gives you a new way of looking at your operation to improve it.”

Our producer education programs are a series of professional workshops developed to help you achieve your maximum earning potential. These informational sessions help you apply AgriSolutions® concepts to your business. For more information please visit our website www.agrisolutions.com.

Upcoming AgManager® Classes – April and May, 2010

Accounts Payable

(1.5 hours)
April 13 at 10:00 am
May 11 at 2:00 pm

Accounts Receivable

(1.5 hours)
April 14 at 2:00 pm
May 11 at 10:00 am

Balance Sheet Maintenance

(1.5 hours)
April 28 at 2:00 pm
May 26 at 10:00 am

Coding

(1 hour)
April 9 at 10:00 am
May 14 at 2:00 pm

Maintenance

(1.5 hours)
April 6 at 10:00 am
April 20 at 1:30 pm
May 4 at 10:00 am
May 18 at 1:30 pm

Month End Activities

(1.5 hours)
April 1 at 10:00 am
May 6 at 2:00 pm

Payroll

(1.5 hours)
April 8 at 10:00 am
May 13 at 2:00 pm

Producing Reports

(1 hour)
April 15 at 10:00 am
May 20 at 2:00 pm

Transaction Entry

(2 hours)
April 7 at 10:00 am
April 21 at 2:00 pm
May 5 at 10:00 am
May 19 at 2:00 pm

Understanding Your Reports

(1.5 hours)
May 25 at 2:00 pm
April 27 at 10:00 am

Registration Information:

To sign up for a course, or for more information, please call 1-800-454-4524 or e-mail asieducation@agrisolutions.com.

Our Tools, Your Success.

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