



# AgriSolutions® Advantage

May 2009

**Our Tools, Your Success.**

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## Technical Support Hours

Regular Office  
Hours

**Monday—Friday  
8 am—5 pm CST**

**OUR OFFICE WILL  
BE CLOSED:**

Memorial Day,  
May 26

In observance of  
Independence Day,  
July 3

### **NEW "CLIENT ADVOCATE" POSITION CREATED AT AGRI SOLUTIONS TO BETTER SERVE YOU**

Leona Cox, Director of Operations recently announced that she and the AgriSolutions (ASI) management staff have created a new position at its corporate headquarters designed to ensure clients needs are addressed in a seamless, timely fashion.

If you have been a client for years, and know just who you need to speak with, and rarely have service challenges, this position won't impact you at all. Continue doing business with us as you always have and remember WE APPRECIATE YOU! Fortunately, the vast majority of our client base fits into this category.

The Client Advocate position was created because we perceive

there may be a need by some individuals now and in the future to have guidance as to who they should speak with when contacting AgriSolutions. This is especially true as we add more services and additional specialization. *The Client Advocate position will provide a contact person who will be readily available and who will assist other staff in ensuring client's needs are met.*

Please note that our Technical Support clients should continue contacting AgriSolutions tech support department as they always have via email at [WebSupport@agrisolutions.com](mailto:WebSupport@agrisolutions.com) or by calling 1-888-486-2208.

Our new Client Advocates are Roberta (Bobbi) Evans and Becki Droege. Even though both Bobbi and Becki have been employed at ASI for a number of years, this position has

been created, and work loads restructured, in order to allow them sufficient time to serve clients in a whole new way. With 35 years of accounting experience, an MBA Degree and her vast knowledge of AgManager, Bobbi was an ideal choice. With formal training in Small Business Management, Becki brings a decade of experience in administrative support as well as extraordinary communication and organizational skills. As you can see, both of these individuals bring unique skills to the client advocate position and will work closely together leveraging one another's strengths to BETTER SERVE YOU!

***The Client Advocate number is: 618-372-4063 or Toll Free 1-888-504-2083 and the email address is: [asiclient@agrisolutions.com](mailto:asiclient@agrisolutions.com)***

## AgManager/Aatrix Forms Interface & eFiling

### Make Your Forms Printing and eFiling Easier with the Improved Aatrix Forms Interface

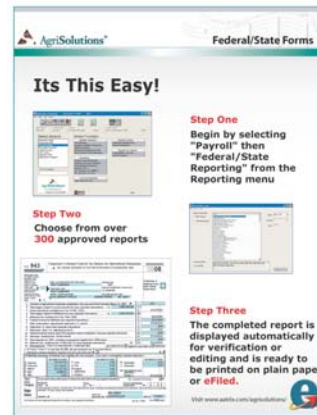
If you have not yet had the opportunity to utilize the AgManager to Aatrix forms interface, plan ahead now to start. The AgManager to Aatrix interface is designed to make 1099 and W-2 preparation easier by providing form printing and optional eFiling. In addition, Federal/State Reporting options allow printing and eFiling of many federal and state forms including 943, 941, 940, I-9's, W-4's, New

Hire as well as various state reports. If you file quarterly payroll reports, plan on preparing the second quarterly filing for 2009 with Aatrix! You will find utilizing this time saving feature very beneficial.

The AgManager to Aatrix forms interface can be found by selecting the "Federal/State Reporting" option from the Payroll Module function menu. The Aatrix program is automatically updated (if an update is needed) when you are connected to the internet while accessing the Federal/State Reporting option.

If you have questions or if you would like an overview of this feature, please contact AgriSolutions Support at 1-888-486-2208 or by email at:

[WebSupport@agrisolutions](mailto:WebSupport@agrisolutions)



### AgManager Reminder:

Remember to make frequent, multiple backups!

Flash Drives, Jump Drives and CD's are all great tools to use for secured backups.

If you need further assistance or have questions, contact: AgriSolutions Support at 1-888-486-2208 or by e-mail at: [WebSupport@agrisolutions.com](mailto:WebSupport@agrisolutions.com)

## New Tax Credit Could Cause More Problems Than Good... *Eric Wagener, EA*

The new tax credit is supposed to provide up to \$400 to individuals and \$800 to married couples as part of the massive economic recovery package enacted in February. Most workers started receiving the credit through small increases in their paychecks starting in April.

The problem with this tax credit is the new tax tables being used are less than perfect. The tax tables do not take into consideration married couples in which both spouses work; workers with more than one job; retirees who have federal income taxes withheld from their pension payments and Social Security recipients with jobs that provide taxable income.

*For example: (examples taken from an Associated Press article)*

- A single worker with two jobs making \$20,000 a year at each job will get a \$400 boost in take-home pay at each of them, for a total of \$800. That worker,

however, is eligible for a maximum credit of \$400, so the remaining \$400 will have to be paid back at tax time — either through a smaller refund or a payment to the IRS.

- A married couple with a combined income of \$50,000 is eligible for an \$800 credit. However, if both spouses work and make more than \$13,000, the new withholding tables give them each a \$600 boost — for a total of \$1,200.
- A single college student with a part-time job making \$10,000 would get a \$400 boost in pay. However, if that student is claimed as a dependent on a parent's tax return, she doesn't qualify for the credit and would have to repay it when she files next year.

The IRS is fully aware of these problems, but has done very little to inform taxpayers.

The result of this problem for many will just be a smaller than expected refund next year. Those who withhold the bare minimum to receive a very small refund could end up paying next year.

*What you need to do:*

Check your federal withholding and make sure sufficient taxes are being taken out of your pay. The IRS has a calculator on their website to help taxpayers figure withholding, <http://www.irs.gov/individuals/page/0,,id=14806,00.html>

You can make adjustments to your withholdings by filing a form W-4 with your employer.

If you have additional questions regarding this credit or other tax related issues, please feel free to contact our office at 618-664-3311 or by email at: [ewagener@agrisolutions.com](mailto:ewagener@agrisolutions.com)

## Personnel Growth



The newest member of our Consulting Team, Ryan Skirvin, joined AgriSolutions this spring. Ryan's strong accounting background, agri-business knowledge, and education adds a valuable dimension to our organization

Ryan was previously employed at Cargill as an accounting manager in their Beardstown, Illinois facility. He was responsible for financial reporting for two Farm Service Groups in Illinois serving the territory from Havana to East St. Louis. He supervised the customer service experience from contract entry through payment to ensure policies were followed and expectations were met. Ryan was chosen to be a part of a "select" leadership program at Cargill and completed a series of educational programs to assist in his leadership and management skills. In addition

to other responsibilities at Cargill Ryan created and monitored budgets, managed 14 staff members, and reported monthly financials.

Ryan graduated from Hannibal-LaGrange College with a Bachelor of Science Degree in Accounting and brings an in-depth understanding of agriculture having been raised on a farm in Western Illinois. Currently, he and his wife, Amber live in Pleasant Hill with their two children Austin - 8 and Rylee - 5. In his free time, Ryan enjoys helping on the family farm, hunting, and wood working.

Please join us in welcoming Ryan to AgriSolutions.



## ***The Recent Hike in Postage Got You Down?***

AgriSolutions offers paperless bill pay.

Sign up for auto pay through either Credit or Debit Card or Bank Draft.

*For more information:*

Jana Weishaupt

618-372-4012

Or

[jweishaupt@agrisolutions.com](mailto:jweishaupt@agrisolutions.com)

## Birthday Business

**Please join AgriSolutions in celebrating our employees birthdays (left to right).**

Amanda (Mandy) Bayless, Review Consultant— May 18  
 Judi Boker, Accounting Specialist— May 24  
 Valerie Bates, Consulting Services Manager— May 24  
 Debbie Wilson, Lead Technical Support Specialist — May 17  
 Becki Droege, Sales Administrator / Client Advocate — April 25

### Not Pictured:

Chris Whited, Marketing Representative, April 1  
 Allen Lash, President and CEO—May 12



## AgriSolutions Introduces Products & Services Overview Video

Watch the following video to find out:

- Why AgriSolutions? Our Mission from Allen Lash.
- How can we help your operation succeed?
- Who are the people providing our services?
- If you have a few minutes, and a high-speed connection, please visit our website at: [www.agrisolutions.com](http://www.agrisolutions.com) or click below on the link to see our people, our facility, and learn about our unique, ag-specific products and services.

[Click here to view the introductory video](#)



### Upcoming AgManager® Classes - June 09 and July 09 (All classes are in Central Time)

#### Accounts Payable (1.5 hours)

June 26 at 3:30 pm  
July 31 at 9:00 am

#### Accounts Receivable (1.5 hours)

June 25 at 2:00 pm  
July 30 at 9:00 am

#### Balance Sheet Maintenance (1.5 hours)

June 11 at 2:00 pm

#### Maintenance (1.5 hours)

June 9 & July 7 at 10:00 am  
June 23 & July 21 at 1:30 pm

#### Managerial Accounting (1.5 hours)

July 17 at 1:30 pm

#### Month End Activities (1.5 hours)

June 4 at 9:00 am  
July 2 at 2:00 pm

#### Payroll (1.5 hours)

June 3 at 2:00 pm  
July 15 10:00 am

#### Producing Reports (1 hour)

June 16 & July 21 at 10:00 am  
June 2 & July 7 at 2:00 pm

#### Standards Concepts (1.5 hours)

June 23 at 10:00 am  
July 28 at 2:00 pm

#### Standards Maintenance (1.5 hours)

July 23 at 2:30 pm

#### Transaction Entry (2 hours)

June 10 at 9:30 am  
June 24 & July 22 at 2:30 pm  
July 8 at 10:00 am

#### Understanding Your Reports (1.5 hours)

June 19 at 10:00 am  
July 16 at 2:00 pm

#### Understanding Production Units (1.5 hours)

July 10 at 9:00 am

#### Registration Information:

To sign up for a course, or for more information, please call  
1-800-454-4524 or e-mail [asieducation@agrisolutions.com](mailto:asieducation@agrisolutions.com).

Our Tools, Your  
Success.

#### AgriSolutions Inc.

31832 Delhi Road  
Brighton, IL 62012

Phone: 618-372-3000  
Fax: 618-372-4000  
[www.agrisolutions.com](http://www.agrisolutions.com)