

# AgriSolutions Inc. presents

## AS 104 – Growth and Debt Funding

January 14 & 15, 2010

or

February 18 & 19, 2010

### **CONCERNED ABOUT THE CREDIT CRUNCH?**

Enroll now in the AS 104 – Growth and Debt Funding course at AgriSolutions Corporate Headquarters in Brighton, Illinois.

***AgriSolutions Inc. is working hard to help you make positive improvements in your financial future.***

We highly recommend our AS 104 “Growth and Debt Funding” course. A familiar phrase often quoted by AS 104 grads is: “Assets aren’t pets!”

In the Debt Management section of the course, measurements and calculations are taught so that you can determine the amount of debt your assets can carry. Not only will you discover the amount of debt appropriate for your assets, but also how that debt should be structured in order to have cash flow.

Using the Asset Management section of the training, you learn how to rank assets for asset management and growth purposes; then identify those that are productive and non-productive. Specifically, you cycle through exercises and worksheets to evaluate your own business assets in terms of their efficient production of revenue.

The Equity Management section of the course contains invaluable information about the use of equity in growth. When growing your business, you need to recognize when to use debt for growth and when to use equity. Come and learn more about the dangerous erosion of equity occurring in some operations. Be aware of your equity position. This section of the AS 104 course will help you identify appropriate equity instruments for each unique opportunity.

You will find AgriSolutions Producer Education programs are the answer to many of your questions about the potential success and future security of your operation.

### **Registration Fee:**

\$325 1<sup>st</sup> person; \$100 2<sup>nd</sup> person from same operation

\*\*\*\*Business Management System (BMS) clients receive one free class registration every year\*\*\*\*

### **Registration Deadline:**

December 30th for January 14 & 15 class

February 3rd for February 18 & 19 class

**To register, please call 1-800-454-4524 or email [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com) and we will send you a confirmation of registration.**

### **Advanced Preparation**

Bring your operation's last full year's financial statement (balance sheet) and income statement. Also bring a detailed asset list and detailed debt listing.

### **Hotel Accommodations:**

Jerseyville, IL	Super 8	618-498-7888
Alton, IL	Comfort Inn	618-465-9999
Alton, IL	Holiday Inn	618-462-1220 (ask for AgriSolutions rate)

**For an agenda, further information, registration assistance, or questions, please contact Valerie Bates - Education Coordinator - 1-800-454-4524 or [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com)**

**We look forward to seeing you soon!**

Minimum participant requirement: A minimum of 8 participants is required to conduct the training class. If minimum is not met, training will be cancelled. Participants will be notified two weeks in advance of class cancellation is to occur.