

AgriSolutions Inc. presents

## AS 203 – Managerial Analysis

February 2 & 3, 2010

**Helping producers define and then analyze profit and cost centers within their operation.**

Enroll now in the AS 203 – Managerial Analysis course at AgriSolutions® Corporate Headquarters in Brighton, Illinois.

**Want to measure business performance by commodity or location (farm/field) within your operation?**

AS 203 helps agricultural producers define profit and costs associated with the various activities within the farming operations. You will be able to measure and monitor the following factors for each of your managerial accounting centers:

- Center/Area Performance (management personnel and key production factors)
- Profitability—where to focus your efforts
- Asset Efficiency and Effectiveness
- Cost Control

Because of the successful completion of this course you will be able to measure, using standardized methods, your business performance within different commodities, farms, fields, or livestock groups. You will be able to see true profit and costs "per bushel, and/or per acre, per head, per cwt," which will result in enhanced decision-making.

You will find AgriSolutions Producer Education programs are the answer to many of your questions about the potential success and future security of your operation.

### Registration Fee:

\$325 1<sup>st</sup> person; \$100 2<sup>nd</sup> person from same operation

\*\*\*\*Business Management System (BMS) clients receive one free class registration every year\*\*\*\*

### Registration Deadline:

January 18th for February 2 & 3 class

**To register, please call 1-800-454-4524 or email [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com) and we will send you a confirmation of registration.**

### Advanced Preparation

Bring a schematic of your operation's current managerial structure or be prepared to discuss how you manage the costs and margins associated with planting and harvesting or livestock production activities. (Profit Centers—Corn, Soybeans, Dairy etc. Cost Centers—Equipment, Transportation, Storage, Facilities, etc.) or your AgManager® managerial accounting reports, or data back up. Any spreadsheets tracking costs and revenues per unit should be brought to class as well.

### Hotel Accommodations:

Jerseyville, IL	Super 8	618-498-7888
Alton, IL	Comfort Inn	618-465-9999
Alton, IL	Holiday Inn	618-462-1220 (ask for AgriSolutions rate)

**For an agenda, further information, registration assistance, or questions, please contact Valerie Bates - Education Coordinator - 1-800-454-4524 or [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com)**

**We look forward to seeing you soon!**

Minimum participant requirement: A minimum of 8 participants is required to conduct the training class. If minimum is not met, training will be cancelled. Participants will be notified two weeks in advance of class cancellation is to occur.