

# AgriSolutions Inc. presents

## AS 301 - Leading Your Farm Business

January 25, 26 & 27, 2010

### Are you ready to commit to a long-term plan of action?

If so, the AS 301 Leading Your Farm Business class can assist you in that commitment.

You will leave this class with a 3 to 5 year Business Plan in hand!

### AS 301 – Leading Your Farm Business

If you have attended the AgriSolutions AS 103 & 104 class you will have started identifying a clear path to success in your business. The next step is committing to a long-term plan of action. AS 301 provides you with the foundation for developing a three-to-five year business plan that will help you achieve your goals.

This plan will help improve internal business and family communications and will help open the door to new opportunities with investors, landowners and farm managers. "Leading Your Farm Business" also encourages you to think in unconventional ways, realize your goals by envisioning the future, and build the support needed to achieve them.

The objective of Leading Your Farm Business is to help you take the next step in furthering your business skills and capabilities and then documenting those plans. Most of your time will be devoted to working on your own business plan. You will be able to take home your initial business plan at the end of the class.

### Registration Fee:

AS 301 - \$495 1st person; \$100 2nd person from same operation – *keying of Business Plan included in this fee.*

**BMS Clients:** Historically this course has not been eligible as part of the Business Management System (BMS) \*free\* registration; however, this year this course has been approved to be eligible for the BMS free class registration. There will be a \$100 fee for keying of your business plan that is in addition to the registration fee if you are taking this class as part of the BMS free registration.

### Registration Deadline:

January 8, 2010

To register, please call 1-800-454-4524 or email [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com) and we will send you a confirmation of registration.

### Advanced Preparation

Think through your business goals and objectives, future direction and business structure; then be prepared to develop your own business plan.

### Hotel Accommodations:

Jerseyville, IL	Super 8	618-498-7888
Alton, IL	Comfort Inn	618-465-9999
Alton, IL	Holiday Inn	618-462-1220 (ask for AgriSolutions rate)

For an agenda, further information, registration assistance, or questions, please contact Valerie Bates - 1-800-454-4524 or [asiEducation@agrisolutions.com](mailto:asiEducation@agrisolutions.com)

**We look forward to seeing you soon!**